**Company**

Tullow is one of Europe’s largest independent exploration and production companies with operations in Europe, Africa, South Asia, and South America. The company is headquartered in London and employs over 600 people worldwide.

**User Profile**

The group has 120 exploration licenses in 24 countries, with operations in Africa, Europe, South Asia, and South America. While the group clearly operates at a global level, the company’s vision is for One Tullow. It aims to bring together disparate locations and homogenize its IT systems, which may be different across the world, and to help employees to collaborate effectively.

**The Challenge**

The group’s principal goal is to build an organization with a spirit that reflects its One Tullow philosophy across all locations and operations. This ethos needed to be echoed in the organization’s software and IT systems so that employees could communicate and work together as one. Tullow Oil realized that in order to provide staff with the tools to be more efficient it needed to standardize its document and information management platform across its four major centres in Cape Town, Dublin, Islamabad, and London. At the same time, it needed to find a way of managing and sharing documents that would allow users to easily work together and compare documents without hindering business processes. In addition, some departments needed the ability to easily compare and contrast complex documents such as contracts and license agreements.

**The Workshare® Solution**

Tullow Oil decided to implement a document management suite to serve as a common file system that all employees could access. It opted for OpenText’s Livelink, a feature-rich, highly scalable, web-based document management system (DMS) that provided Tullow Oil with a secure information repository. This system will allow users to easily share electronic documents within defined groups and locations, while in the future it is planned to link the locations together so documents can be shared easily across multiple locations in the system.

Tullow Oil then decided to deploy Workshare Compare for its legal department to collaborate and compare documents instantly within the familiar and well-adopted Livelink environment. Using standard web services, the Workshare solution easily integrates with the Livelink DMS and enables easy document comparison, multi-party review, and content change tracking within the enterprise. With this application legal employees are able to create, edit, and review documents even more quickly and easily within the Livelink environment than before. For instance, Tullow Oil’s in-house legal and procurement departments often need to send out complex documents in a variety of file formats for other parties to review. Workshare’s redlining software allows edits in multiple documents to be accurately displayed and ensures users can handle long, complex documents with greater accuracy and speed.

The organization opted for Workshare based on feedback from employees within the group’s legal department. Alan Lee stated, “The Head of our legal department had used Workshare DeltaView previously for document comparison. The ability to easily integrate into our Livelink environment meant we could take the additional benefits of Compare, such as faster and more efficient document comparison, while allowing users to continue using the document management system they are familiar with. We are always looking to deploy tools that make it easier for staff to do their jobs, and the combination of Livelink and Compare does that.”

**Alan Lee**

IT Manager, Tullow Oil
Employed with experience of Workshare knew how the application worked, and they knew this was the software we needed to really be able to work better together.”

Consequently, the ability to easily integrate Workshare into the Livelink environment made it all the more compelling for Tullow Oil to integrate the benefits of Compare with its DMS platform.

Tullow Oil now has a dedicated team to look after these IT solutions and many business requirements with the appropriate software. It also created a role for one employee to manage and maintain the DMS and Workshare Compare.

**The Benefits**
The primary advantage is the ability to easily integrate the benefits of Compare within the Livelink environment. This means Tullow Oil’s staff can continue to use the DMS platform that staff are familiar with but complement it with the added benefits of faster comparison and review that the Workshare solution offers. If the team needs to modify a lengthy legal contract before sending it externally to a third party, this can now be done extremely quickly using Workshare’s redlining and reviewing capabilities. This ensures high client satisfaction, as well as documents and work that can be turned around at greater speed. Finally, the technology helps Tullow Oil to create a comprehensive audit trail and comply not just with internal security policies but also industry regulation, ensuring documents can be sent out quickly without fear of breaching legislation.

Alan Lee, “Through our legal team we recognized the importance of efficient document comparison and collaboration. We wanted to deploy an organization-wide, easy-to-use solution that extended the functionality of our document management system. Workshare Compare easily integrates with our Livelink system, ensures compliance, and streamlines our document review processes, making it the obvious choice.”
About Workshare

Workshare is a leading provider of secure enterprise file sharing and collaboration applications. Workshare allows individuals to easily communicate, create, share, and manage high-value content anywhere, on any device. Workshare enhances the efficiency of the collaborative process by enabling content owners to accurately track and compare changes from contributors simultaneously. Workshare also mitigates the commercial risk posed by inadvertently sharing confidential or sensitive documents and information.

More than 1.8 million professionals in 70 countries use Workshare’s award-winning desktop, mobile, tablet, and online applications.

Enterprise-class infrastructure

Workshare provides enterprise-class data security and availability for its clients by applying the latest technology and best practices to safeguard data, prevent unauthorized access, and guarantee availability.

Workshare cloud infrastructure is hosted by a range of fully accredited data center partners across Europe, Asia, and North America. Workshare data center partners are ASHRAY, ISO 27001 Information Security Management System (ISMS), and/or SAS70 Type II audited/certified. North American partners are also FDA Federal Information Processing Standard (FIPS) and healthcare-applications compliant with HIPPA’s Security and Privacy Rules.

Workshare’s desktop and server applications are sanctioned by corporate IT services and are installed behind the firewall.

Deployment options

Workshare flexible deployment options enable organizations to leverage a secure, scalable, cloud-enabled desktop, mobile, or online environment.

Desktop – For organizations that require direct control and onsite management of their digital content, Workshare Compare, Protect, and Professional desktop applications are installed behind a corporate firewall.

Mobile – For organizations that require direct control and onsite management of their digital content shared via mobile devices, Workshare Compare and Protect Server and applications are installed on the server side.

Cloud – Workshare’s cloud deployment leverages Workshare’s full capabilities online, with an advanced data center architecture that provides exceptional security, availability, and scalability.

Hybrid Cloud – For organizations that require direct control and onsite management of their digital content, Workshare can be installed behind a corporate firewall.

Customers

Workshare works with organizations of all types and sizes, particularly those that have a high degree of collaboration and communication among distributed stakeholders and cross-functional teams or work in highly regulated sectors where document security is a prerequisite. Sectors include:

- Legal & professional services
- Business management/consulting
- Banking & financial services
- Creative & advertising services
- Healthcare & pharmaceutical
- Government & non-profit